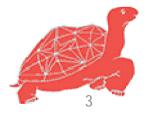


AI - the new kid on the block 8/11/16

Al the panacea

Biggest enemy in markets is.....

- i. Kya lagta hai markets?
- ii. Kya lena ka? What?
- iii. Kya bhav mein lena ka? When?
- iv. Kitna lena ka? How much?
- v. Kab sell karne ka? When to exit?







Volume participation

Insti Vs Retail

Volume in Large/Mid/Small

| Key Summary | 01-Apr-04 | 08-Jan-08 | 20-Nov-08 | 29-Jan-18 | 28-May-19 | 13-Nov-19 |
|---------------|-----------|-----------|-----------|-----------|-----------|-----------|
| Sensex | 100 | 100 | 100 | 100 | 100 | 100 |
| BSE Midcap | 100 | 126 | 86 | 131 | 102 | 98 |
| BSE Small Cap | 100 | 194 | 112 | 158 | 113 | 100 |

Acutal v/s
Normalised Index





FCF +
Mgmt +
Growth +
Valuation- Uncertain

Eg: Nestle India, 3M India, Honeywell Automation Bear Market Ends

RoE +
FCF +
Mgmt+
Growth ?
Valuations modest
P & L - uncertain

Eg: Auto, Chemicals

RoE Neutral FCF Neutral Mgmt+ Growth?

Bull Market Starts

Valuations Attractive Bal Sheet - Uncertain

Eg: Commodities, Sugar, Textiles, Metals

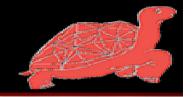
Bull Market Ends

RoE + FCF + Mgmt -Ve

Growth -Ve

Valuations –Ve Cash-flow - Uncertain

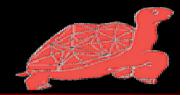
Eg: Penny Stock, high debts, Pledge shares Zee Group, ILFS, DHFL



- **≻ROE** Vs Book Value
- **➤ Sigma of Valuation**
- ➤ Risk Free V/s earnings yield
- **≻**Historical Valuation Volatility

| | Α | В | С |
|------------------------|------|-----|-----|
| Expensive Price | 1000 | 600 | 450 |
| Cheap Price | 200 | 200 | 150 |
| CMP | 300 | 300 | 300 |
| Ranking | 7 | 3 | 1 |

Arriving at Expensive and Cheap Price is a statistical derivation



Exit From Markets:

- Normalised Index
- > Insti Vs Retail
- > Volume in Large, Mid and Small

Exit From Stock:

- > Sigma of valuation
- > Upside / Downside ratio
- > If Investment thesis digress
- > Up & Down the ladder



Signals For Trend Reversal

- > NCLT Cases getting resolved
- > Interest rates falling beyond rental yields
- > Cut in personal income tax
- Successful privatisation of PSU to MNC
- **➤ No further defaults from NBFC/HFC**





Change of Guard

- > Birla 3M has become 3M India
- > Tata Honeywell has become Honeywell Automation
- > Tata Timken has become Timken India
- Centak Chemicals has become Akzo Nobel India

V. Baton In Safe Hands

Reliance AMC - Nippon Life Asset Management



Gokaldas Expo – Clear Wealth Cons (Ex Blackstone person)



Essel Propack - Blackstone



Bhushan Steel - Tata Steel



FORTIS - IHH & PSU to Private





Risks & Pains

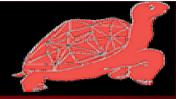
- Escalating NPA
- Delay in NCLT
- Declining Money Multiplier
- Global Economy Headache
- Concerns in Fiscal Deficit



Recap

Biggest enemy in markets is..... U – Al solves it...

- ✓ Kya lagta hai markets? Norm Indices
- ✓ Kya lena ka? What? Change of hands
- ✓ Kitna lena ka? How much? Expensive / Cheap
- ✓ Kya bhav mein lena ka? When? RoE / BV
- ✓ Kab sell karne ka? When to exit? Indices, Sigma



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EASY QUESTIONS PLEASE



Sunil Shah

